

# VELOCITY



THE FIRM EQUITIES PHYSICAL FX MARGIN FX COMMODITIES BEE

### Equities

Velocity Trade's experienced sales and trading professionals offer both DEA/DMA and high touch stock execution services on Exchanges around the globe.

## Foreign Exchange

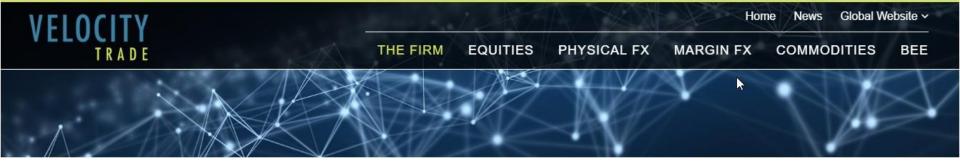
We provide our clients with a comprehensive set of FX products and services competitively tailored for institutions and corporations.

## Commodities

We provide precious metals trading, offtake, physical delivery, and hedging, supported 24/6 by our global offices located in key mining jurisdictions.



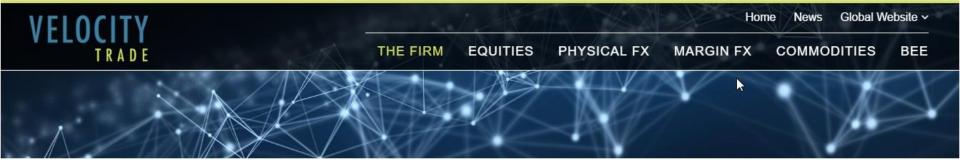
Velocity Trade has formed a strategic alliance with TMX Insights to deliver indepth market FX and Equity data analytics to our customers.



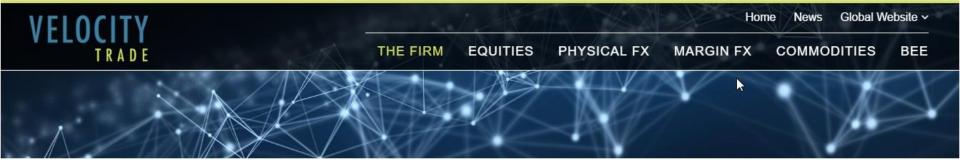
- Velocity Trade was founded in 2007 by an experienced group of industry professionals.
- Velocity Trade is a global foreign exchange and derivatives specialist with offices in Toronto, Montreal, New York ,London, Sydney, Auckland and Cape Town.
- Velocity Trade is a privately held firm with two global banks as shareholders, both of whom have director representation at the main board.
- Velocity Trade manages counterparty risk by having multiple bank and prime brokerage relationships and operates on an agency basis, therefore holding no positions.
- Velocity Trade is not tied to a single desk, the Direct Market Access model shops multiple global liquidity partners to compete for the client's flow providing real time executable pricing, free from manipulation or interference.
- Velocity Trade offer competitive prices in over 80 currency pairs.
- Velocity's clients consist primarily of institutions, hedge funds, broker dealers, and both publically listed and privately held companies and corporations.



- Velocity Foreign Exchange Services Ltd ("VTFX") Canada provides physical foreign exchange to broker dealers, institutions and corporations.
  VTFX is owned 100% by VTH. VTFX is registered with FINTRAC as a Money Services Business and in the UK is regulated by the FCA (Financial Conduct Authority) as an appointed representative of VTI and registered with Her Majesty's Revenue and Customs as a Money Broker (Bureau de Change and Money Transmitter).
- Velocity Trade International ("VTI") UK provides both physical foreign exchange and margined foreign exchange and derivatives to broker dealers, institutions and corporations. VTI is owned 100% by VTH. VTI is registered with Her Majesty's Revenue and Customs as a Money Broker (Bureau de Change and Money Transmitter), is regulated by the Financial Conduct Authority in the UK, FCA No. 497263 and as a Financial Service Provider in New Zealand.
- Velocity Trade Limited ("VTL"), New Zealand and Australia provides physical foreign exchange to broker dealers, corporations and institutions. Velocity Trade Limited holds an Australian Financial Services Licence from ASIC (Australian Securities and Investment Commission) and is registered with AUSTRAC. VTL is registered as a Financial Services Provider in New Zealand and is registered with Her Majesty's Revenue and Customs as a Money Broker in the UK.
- Velocity Trade LLC ("VTUS"), USA provides operational support for FX services and is owned 100% by VTH.
- Velocity Trade Canada, Canada 100% owned by VTH, currently dormant.
- Velocity Trade Financial Services Pty Ltd ("VTSA"), South Africa provides margined foreign exchange, derivatives and cash equities to broker dealers, institutions and corporations. VTSA is 100% owned by VTI. VTSA is an authorized Financial Service Provider under the South African Financial Services Board (FSB).
- TSG Holdings ("TSG"), Canada TSG is owned by management and staff as way to organize the shareholding in VTH. TSG owns 35.36% of Velocity Trade Holdings.
- Velocity Trade Capital Ltd. Magna Partners Ltd is a Canadian IIROC regulated broker dealer that provides Institutional Trading and Corporate Finance services. The firm is a participating organization on the TMX, IIROC registered and a member of CIPF. Name amended March 19th 2015



- Velocity Trade Advantages
- Global location
- Velocity Trade is Independent , not tied to a single desk, the Direct Market Access model shops multiple global liquidity partners to compete for the client's flow providing real time executable pricing, free from manipulation or interference.
- More than 1500 clients globally
- Velocity's clients consist primarily of institutions, hedge funds, broker dealers, and both public listed and privately held companies and corporations.
- Based on our client portfolio , our spread is highly competitive
- Our client benefits from our vast liquidity

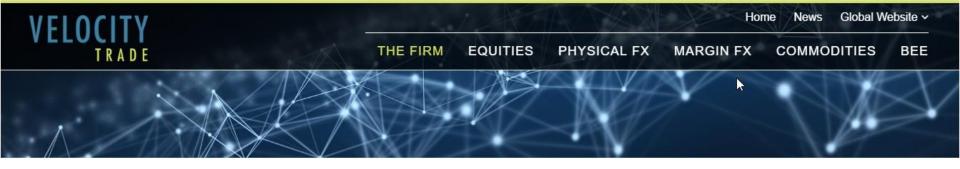


## **Physical FX Trading Services**

- Our suite of products includes:
- Spot
- Forwards (Long and Short)
- Options
- Swaps

Our FX trading clients benefit from the following advantages:

- Best quote pricing from the world's leading FX banks not limited to the rates of a single price provider
- Fast efficient settlement capabilities
- 24/6 access to global agency traders and settlement department via one account
- Capability to trade on exotics throughout Africa, Asia and South America

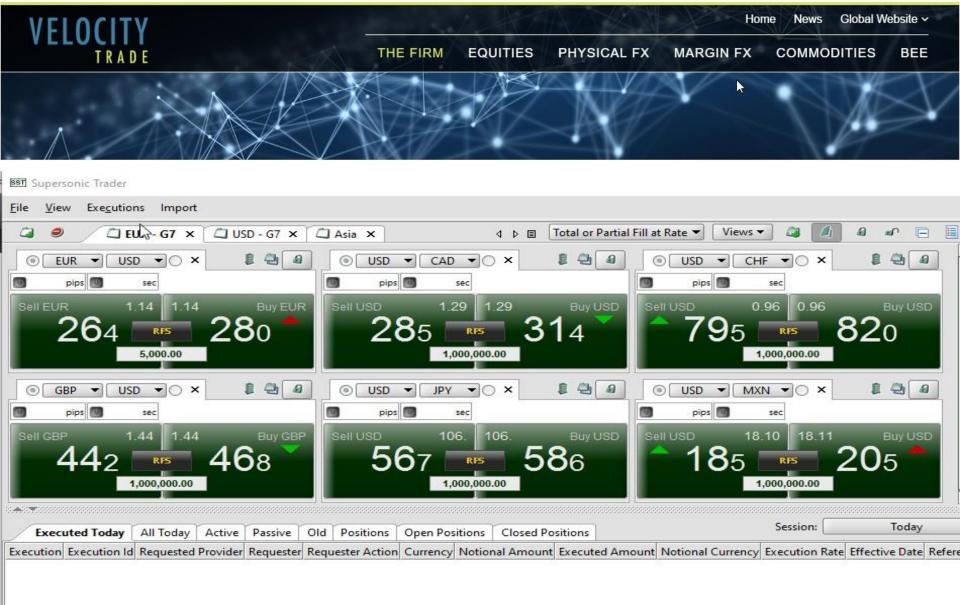


## Margin FX Trading Services

- Velocity Trade provides Margin FX trading services to institutions via GUI and API connectivity.
- Our customers gain access to Velocity Trade's FX liquidity through the Currenex and LiquidX portals in a Central Clearing Counterparty Model.

Velocity Trade can be accessed by

- Bloomberg
- RFQ and Chat
- Trading Desk
- Single Portal



May 6, 2016 12:51:43 PM GMT

User: VELOCITYCLIENT.Treasurer14, Company: VELOCITY CLIENT.TEST

VELOCITY



Examples of CCY pairs provided via our electronic platform

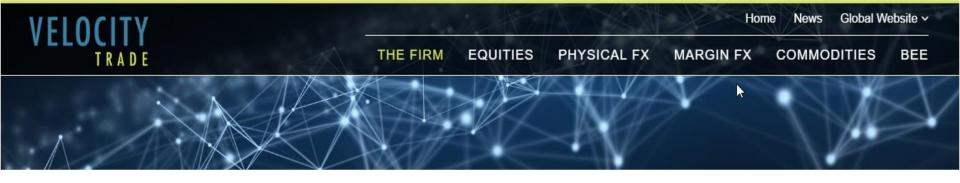
AED	
AUD	
BRL (NDF)	
BWP	
CAD	
CHF	
CLP (NDF)	
CNH	
CNY (NDF)	
COP (NDF)	
СZК	
DKK	
EUR	
FJD	
GBP	
GHS	
HKD	
HUF	
IDR (NDF)	ſ
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INR (NDF)	
JPY	۵
KRW (NDF)	
MXN	<b>闻</b> _ 用品
NOK	
NZD	
PEN (NDF)	
PLN	
RSD	
RUB Deliverable	
RUB (NDF)	VELOCITY
SEK	TRADE
SGD	TRADE
ТНВ	
TRY	
TWD (NDF)	
USD	
ZAR	



# **EQUITIES TRADING**

Velocity Trade's experienced sales and trading professionals offer both DEA/DMA and high touch stock execution services on Exchanges around the globe to institutional clients.

Clients of Velocity Trade are backed by a global team of professionals located in Toronto, Sydney, London and Cape Town.



## **Global Trading**

- Velocity Trade has a 24/6 multi-platform integrated offering with dedicated specialists in 4 international centres.
- Velocity Trade offers access to over 40 exchanges, including the US, Australia, Canada, UK and South African markets.
- Velocity Trade offers clients anonymity and control of their global trading.
- Velocity Trade utilises its group foreign exchange expertise to offer local currency settled international equity trading. Velocity Trade's unique combined equity and currency offering provides clients an extra level of risk management plus substantial savings and opportunities over traditional models.



# **INSTITUTIONAL EQUITY EXECUTION**

## Funds, Family Offices, Broker Dealers

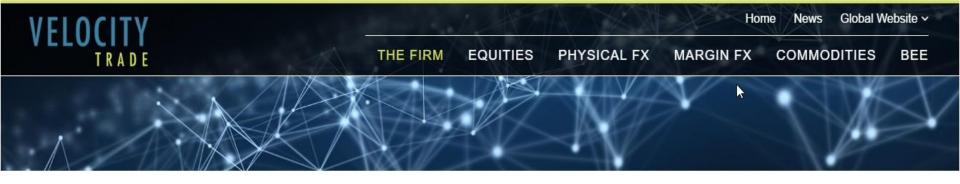
Velocity Trade Capital provides global equity clients access to all major liquidity pools in Canada and the US. The latest technology and flexible commission schedules allow for seamless execution and settlement solutions.



# **COMMODITIES TRADING**

Velocity Trade specializes in providing solutions for precious metals trading, offtake, physical delivery, and hedging, all of which are supported by 24/6 coverage from our global offices that operate in key mining jurisdictions.

This gives our clients access to global opportunities and facilitates effective trading and risk management. We provide a comprehensive precious metals platform that services the entire commodity supply chain from mines, and refiners through to commercial end users; financial institutions; brokers; bullion houses and wholesale funds.



## Advisory and capital introduction:

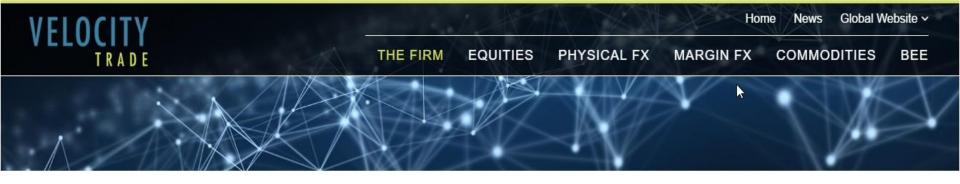
Global sourcing of diverse pools of capital to deploy on mining projects.

## International procurement of doré:

- Working directly with mines or in conjunction with financiers to secure offtake agreements.
- Management of logistics.

## Physical metals trading:

- Sourcing and procurement internationally of physical precious metals in all forms.
- LBMA Good Delivery and non-Good Delivery large bars and kilo bars.
- All forms of metal granules, ingots, contacts, scrap etc.



## Hedging and OTC trading facility

- Provision of margin facility to hedge/trade XAU, XAG, XPT, XPD (available in various local currencies)
- Spot and forwards
- Via electronic platforms; BBG and RM chat; and via voice from our follow the sun trading desk
- Trading and reporting system that provides position management, margin monitoring and simple trade execution

## **Office Locations**

#### TORONTO

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